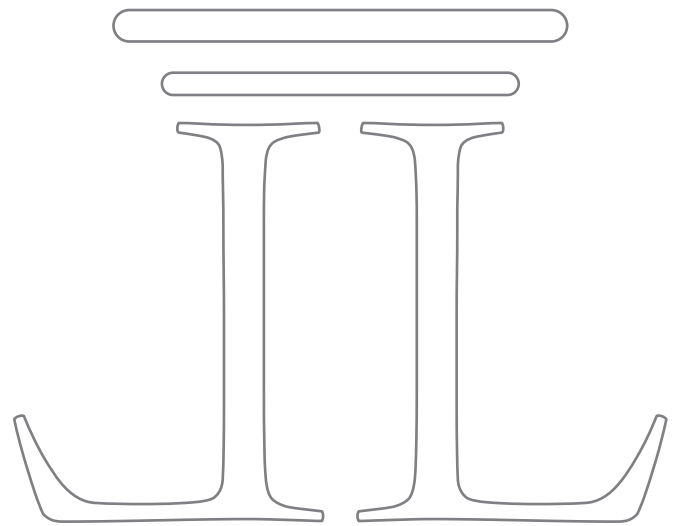
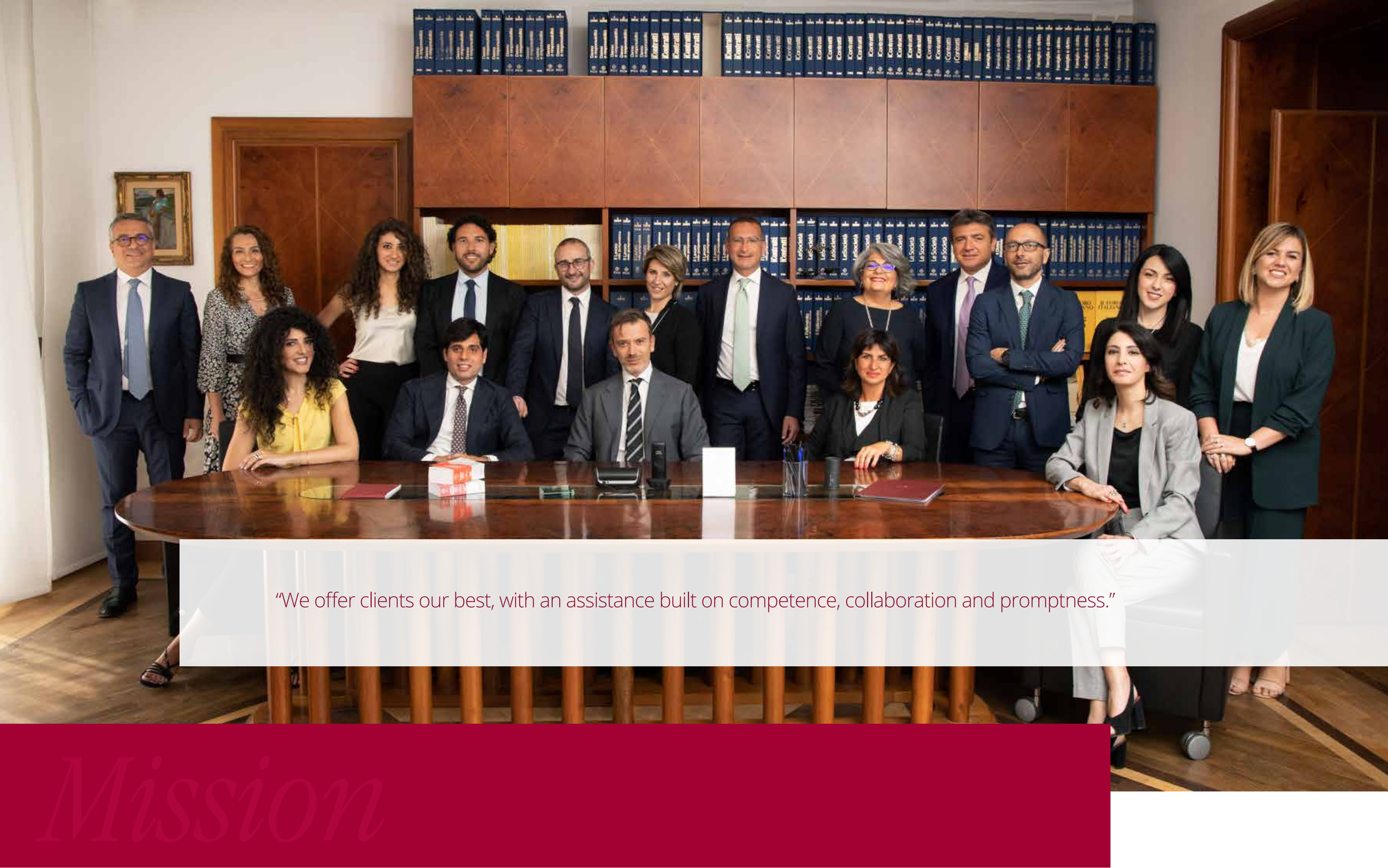


COMPANY PROFILE





"We offer clients our best, with an assistance built on competence, collaboration and promptness."

*Mission*

1975

The start of our growth

1990

The consolidation of the firm in Italy

1998

A new leadership

2002

The opening of new offices (Milan, Rome and Modena)

2014

The opening of a new Milan office

2016

The firm welcomes new partners

2019

A new office in Palermo and new offices in Rome and Modena

*Fashion & Luxury:  
Atti e distribuiti*



# History



## OUR NUMBERS

- **60 professionals**  
of which 11 associates  
and 4 Of Counsel
- **6 offices**  
Milan, Modena, Rome,  
Naples, Palermo and New York
- **43% women**

“We are a group of lawyers and tax advisors distributed in different areas of Italy, from Milan to Palermo, with a desk in New York. Our clients are Italian and foreign companies, both public and private.”

*Who we are*

# Areas of practice

60 lawyers, accountants and tax advisors distributed in different areas of Italy.

## Civil law Corporate and Commercial law

We offer assistance (in both extrajudicial and judicial contexts) on many areas of civil law: from property to delicate matters of family rights (including successions); from energy law to telecommunications. We manage the drafting of contracts and of the solutions of administrative litigations.

## Corporate and Commercial law

Corporate and Commercial Law is paramount to enterprises: we assist them in all extraordinary transactions, including those of corporate restructuring, acquisition, company transfer and disinvestment. Our team has several antitrust experts to assist in the most delicate evaluations, including those of agreements and cartels and of the fairness of our clients' commercial policies. The advice offered to listed companies is an important aspect of our activity, also in regulatory matters or in the protection of intellectual property.

## Litigation

Knowing how to frame the needs of the client and put her/him in the condition of evaluating all risks is a crucial aspect of our activity. At Limatola Avvocati, on top of the extrajudicial assistance, we are able to carefully manage the phases of pre-litigation and offer a precise evaluation of the pros and cons of starting a litigation, to help clients make informed decisions.

## Commercial Distribution

Product, distribution, sales are strategic decisions for a company. After years of advice in several industries, we are recognized in the market as specialists in negotiation, drafting and execution of the whole commercial contracts necessary for the management of a company's product distribution (sales/purchase of goods and services, agency, distribution, franchising, administration, tenders, merchandising, sponsoring, advertising, b2b and b2c projects), without neglecting the more complex and tailor made contracts.

## Banking and Finance

This is a very technical and specialized area of law, which requires constant updating. At Limatola Avvocati we offer focused counselling in financing of every type, sales of non performing portfolios and other operations of structured finance, including securitizations. We assist financial institutions as well as borrowing companies, ensuring a careful and precise evaluation of the financial transaction's legal aspects.

## Tax Employment and Social Security

We manage all issues related to corporate taxations, M&A transactions, fiscal litigations and international taxation. We also offer assistance in the event of accesses, audits and evaluations from the Revenue Agency. We put particular focus on financial intermediaries (in particular asset management companies SGR) in tax assistance, also in relation to the execution of fiscal compliance. At last, we deal with management control and we offer services of tax and social security representation for non-resident companies without a permanent establishment.

A very important context in which we are able to manage all aspects: start, management and termination of the working relationship, assistance to both the employer and employee (whether this is a manager or an employee). We also assist clients in the most complex and delicate matters: negotiation with unions for business transfer, collective redundancies, lay-offs, solidarity contracts and codes of conducts and ethics. We manage with equal commitment the social security aspects (pensions, healthcare and safety) and litigations of the simplest cases as well as the most complex ones like mobbing and downgrading.

## Criminal law

This is an extremely important area for companies, as it greatly impacts their economic and professional activities. Our activity is directed in particular to matters of administrative responsibility of companies and bodies ex D.Lvo 231/01, and to matters connected to companies' crisis or environmental procedures, or related to security and safety in the working environment. Particular attention is dedicated to the protection and defence of insurance companies for insurance frauds, in extra-judicial and judicial fields.

## Insurances

An extremely technical context in which we have considerable experience, making us qualified in managing the contractual and regulatory aspects of insurance companies, including the dynamics of distribution. We also have a specific competence in criminal law, particularly in the field of insurance frauds.

## Banking and Finance

The key to this sector is the understanding of the regulatory framework and of the market. At Limatola Avvocati we offer counselling in different transactions, from financing, also for corporate clients, to sale/purchase of non performing loans, from securitisations to due diligence and financial litigations. We assist commercial banks, investment banks and financial institutions.

## Energy

A mixture of competences (administrative, private, competition and financial law) has allowed us to assist our clients on specific projects, extraordinary transactions and strategic litigations for many years. We work alongside both large clients and integrated operators and traders.

## Food and Beverage

Italian cuisine is famous around the world. Innovation and quality control are only some of its key aspects. We have been assisting for many years the major players of the sector (producers, restaurants, large distributors) in all key sectors: production, outsourcing, sales, distribution, licenses, growth opportunities in Italy and abroad, intellectual property protection, relationship with consumers, logistics, antitrust matters, companies restructuring and financing transactions. Thanks to our many years of experience, we are able to guarantee thorough counselling.

## Healthcare and Biotechnologies

The progressive ageing of the population, the increasing need of assistance, the development of digital technologies: these are all factors that will bring great change to this sector. The Professionals at Limatola Avvocati cover many delicate aspects: the regulatory aspects of pharmaceuticals, the management of legal aspects specific to healthcare professionals; furthermore, everything related to the use of bio-technologies - also in the agricultural and veterinary fields - and the drafting of trade agreements and of intellectual property protection or product liability.

## Fashion and Luxury

Our ten years of experience working alongside major brands and small innovative realities, allows us to easily manage all the main industry sectors: organization of distribution and of sales networks, licenses, production, growth opportunities in Italy and abroad, protection of intellectual property, relationship with the key managers (including creatives), companies restructuring and financing. Everything is managed with a thorough knowledge of the industry and with the possibility to offer formulas of secondment and in-house counsel.

## Telecommunication

The Internet, smartphones, computers and satellites are part of the world of telecommunications, playing a pivotal role in the global economy. After years of experience working alongside the major operators in the telecommunication sector, both fixed and mobile, we provide counselling in contracts for new projects, for the management of the relationship with clients - large clients or consumers - and for the settlement of strategic litigation and of considerable value.

We've applied our knowledge to different **industries** to offer focused and precise assistance to our clients.

# Industries



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